

Paul & Sandi Wasserstein
13937 Skiview Loop
Truckee, CA 96161
13 April, 2005

Ms. Ellen Grace, REALTOR
Coldwell Banker Residential Brokerage
12068 Donner Pass Rd.
Truckee, CA 96161

Dear Ellen,

Thanks so much for all of your assistance in our recent house purchase. We could not have done this without you. Please feel free to tell everyone about our experience:

Soon after we met you, at the beginning of October, you demonstrated a clear understanding of our needs. You immediately laid out an approach to finding us a vacation home in Truckee. It was clear from the beginning that you were a good listener and very well organized. After several days of evaluating homes, we left for the Bay Area. The next day, you called to tell us about a house that had just come back on the market. Your recommendation was that we put in an offer immediately. Because of your excellent communication skills and your knowledge of the community, we had faith that this was the correct decision – even though we had not visited the house in person!

We did make an offer and it was accepted. With your assistance, we were able to close in thirty (30) days and we moved in on November 5th – just five weeks after we began to look in a market that had very few homes for sale in the Fall of 2004. We love the house and have made great use of it already. It will be a meeting place for our family for years to come.

There is no doubt in our minds that if we were to purchase property again in the Tahoe region, we would use your services. Since we were so satisfied, we would gladly recommend your services to others.

Thanks again for everything.

Sincerely,

Paul & Sandi Wasserstein